

Wireless Leiden foundation
www.wirelessleiden.nl

company address

Subject: product enquiry

Dear Sir or Madam

This email is send on behalf of Wireless Leiden, to enquire about your products and the possibilities of supplying them for testing purposes. Wireless Leiden is a foundation that has established an open wireless community network covering the area of the Dutch city Leiden. <http://www.wirelessleiden.nl/en/>

The current network consists of around 100 "nodes" that are all interconnected trough a completely wireless backbone. Due to recent developments we are working on a new architecture for building and implementing the nodes within the network. In this new concept we plan on using commercial WiFi appliances to set-up our interlinks and hotspots. This is why we are currently looking for a IEEE 802.11a outdoor WiFi solution, that can be used as a transparent wireless client or station bridge. We are therefore very interested in the following products that were offered on your website.

product description

In order to determine if the products are suitable for our needs, a new project will be started to test the functionality in practice. These tests will basically consist of throughput measurements within our network, over 1-2 km distances.

I would be very pleased if it was possible to supply us with two samples that could be used for testing purposes during this project. If the products would turn out to match with our requirements, we plan on using them for deployment of the new nodes, and also to migrate and replace the existing nodes that are operational in network. For this project we would eventually need at least 300 units.

I sincerely thank you for taking the time to read this letter, and hope to hear from you soon.

Kind regards,

Tim Baas.